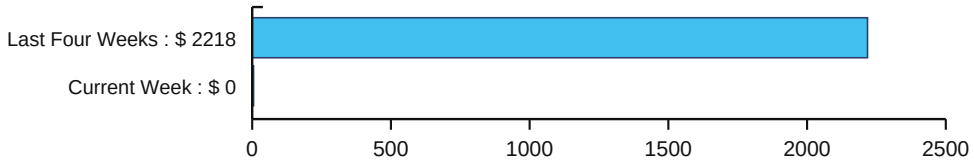
Hamilton Hill Medical Centre

Mon, 16 Nov 2026 – Sun, 22 Nov 2026

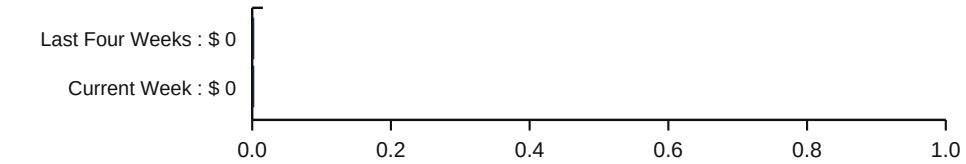
Booking Percentage	0.00%
Per Patient Average	$ 0.00
New Patients	0
Total Wages	$ 0.00
Wage Ratio	0.00%
Online Appointments	0
Online Appointments Percentage	0.00%
Online Appointments Savings	$ 0.00
Nurse Ratio	1

Utilization	0.00%
Total Fees	$ 0
Management Fees	$ 0.00
Operating Expense	$ 9036
Gross Profit	$ -9035.90
Other Income	$ 5214
Net Income	$ -3822.02
Net Profit Margin	0.00%

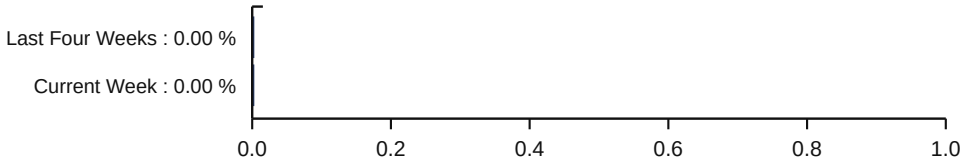
Management Fees



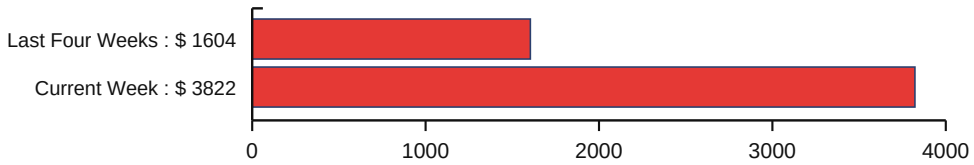
Total Wage



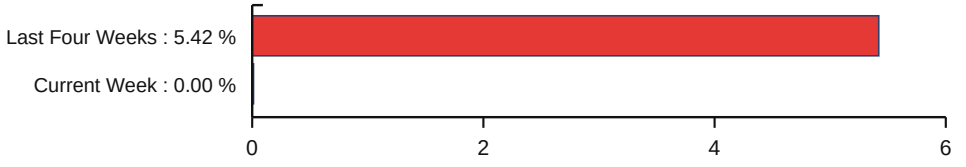
Wage Percentage



Net Profit



Net Profit Margin



Appointment Details

Doctor Name	Booked	Completed	DNA	Free Appts.	Book. %

Billing Summary

Doctor Name	P.P.A	Fees

Predictor - Week One (23-11-2026 To 29-11-2026)

Doctor Name	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.

Predictor - Week Two (30-11-2026 To 06-12-2026)

Doctor Name	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.

Wage Report

Health Care Team	Role	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Wages

Role	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Wages

Roster - Week One (16-11-2026 To 22-11-2026)

Name	Role	Mon		Tue		Wed		Thu		Fri		Sat		Sun	
		Start	End	Start	End	Start	End	Start	End	Start	End	Start	End	Start	End

Roster - Week Two (23-11-2026 To 29-11-2026)

Name	Role	Mon		Tue		Wed		Thu		Fri		Sat		Sun	
		Start	End	Start	End	Start	End	Start	End	Start	End	Start	End	Start	End

Staff Report - Works

Staff Name	Appt./Hr	Mon		Tue		Wed		Thu		Fri		Sat		Sun		Total	
		Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs
Abiola Olowu	0	26	00:00	0	00:00	0	00:00	0	00:00	35	00:00	0	00:00	0	00:00	61	00:00
Atif Raouf	0	41	00:00	35	00:00	17	00:00	40	00:00	26	00:00	0	00:00	0	00:00	159	00:00
Cancellation List	0	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00
Chariese Bakewell-Hill	0	13	00:00	14	00:00	13	00:00	19	00:00	15	00:00	0	00:00	0	00:00	74	00:00
My Health Records	0	0	00:00	0	00:00	1	00:00	0	00:00	0	00:00	0	00:00	0	00:00	1	00:00
Nirmala Velusamy	0	0	00:00	33	00:00	30	00:00	12	00:00	0	00:00	0	00:00	0	00:00	75	00:00
Rebecca Fernandez	0	0	00:00	0	00:00	0	00:00	0	00:00	10	00:00	0	00:00	0	00:00	10	00:00
Reminder List	0	5	00:00	3	00:00	1	00:00	6	00:00	3	00:00	0	00:00	0	00:00	18	00:00
TOTAL	**0**	**85**	**00:00**	**85**	**00:00**	**62**	**00:00**	**77**	**00:00**	**89**	**00:00**	**0**	**00:00**	**0**	**00:00**	**398**	**00:00**

Nurse Report

Staff Name	Mon		Tue		Wed		Thu		Fri		Sat		Sun		Total		Booking %
	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	
Abiola Olowu	26	0	0	0	0	0	0	0	35	0	0	0	0	0	61	0	100.00%
Atif Raouf	41	8	35	13	17	13	40	1	26	3	0	0	0	0	159	38	80.71%
Cancellation List	0	53	0	53	0	53	0	53	0	53	0	33	0	0	0	298	0.00%
Chariese Bakewell-Hill	13	30	14	29	13	30	19	24	15	28	0	0	0	0	74	141	34.42%
My Health Records	0	53	0	53	1	52	0	53	0	53	0	0	0	0	1	264	0.38%
Nirmala Velusamy	0	0	33	0	30	0	12	19	0	0	0	0	0	0	75	19	79.79%
Rebecca Fernandez	0	0	0	0	0	0	0	0	10	21	0	0	0	0	10	21	32.26%
Reminder List	5	48	3	50	1	52	6	47	3	50	0	0	0	0	18	247	6.79%
TOTAL	**85**	**192**	**85**	**198**	**62**	**200**	**77**	**197**	**89**	**208**	**0**	**33**	**0**	**0**	**398**	**1028**	**27.91%**

Nurse Ratio	Doctor Hours	Nurse Hours
1	66:40	00:00

Profitability Analysis

Based on the data provided, profitability is currently negative, with low booking and utilization rates, minimal income from core services, and high operating expenses. Here are the top five actions to improve profitability, with explanations:

1. **Increase Appointment Bookings and Utilization**

The overall booking percentage is only 27.91%, meaning most available appointment slots are unused. Improving this metric—by optimizing staff schedules, running targeted promotional campaigns, or improving patient reminder systems—will directly increase revenue. Focus should be on maximizing the use of each provider's capacity and reducing idle hours.

2. **Grow Core Income Through Fee-Generating Services**

Your total fees from core services (doctor/allied health appointments) are currently $0, with all income coming from "other income." This is unsustainable. Strategically encourage more billable services, review pricing, and improve billing efficiency. Consider outreach to attract new patients, incentivize repeat visits, and re-engage inactive patients to boost fee income.

3. **Reduce Operating Expenses**

Operating expenses currently exceed income, resulting in a loss. Conduct a thorough review of all expenses to identify unnecessary costs and opportunities for negotiation or substitution. Renegotiate supplier contracts, cut discretionary spending, and monitor ongoing expenditures for efficiency.

4. **Improve Staff Productivity and Match Workforce to Demand**

Several staff members have low booking percentages (e.g., Chariese Bakewell-Hill at 34.42%, Rebecca Fernandez at 32.26%, Reminder List at 6.79%). Assess staff schedules and hours against patient demand, and reallocate, reduce, or retrain staff as needed. Align staffing levels with actual bookings to minimize cost per appointment and avoid paying for unused capacity.

5. **Diversify and Enhance Income Streams**

If "other income" is a temporary or unreliable source, prioritize sustainable income streams. Introduce new services such as telehealth, group sessions, or wellness programs. Invest in marketing to attract new patients and increase service uptake. Explore partnerships or cross-referrals with other providers to generate additional revenue.

By focusing on these five actions—increasing bookings, growing core income, reducing expenses, improving staff productivity, and diversifying income sources—you can address the most critical factors impacting profitability and set the business on a path toward financial sustainability.