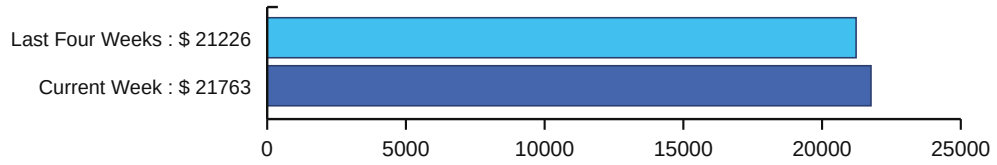
Key Largo Medical Centre

Mon, 16 Nov 2026 – Sun, 22 Nov 2026

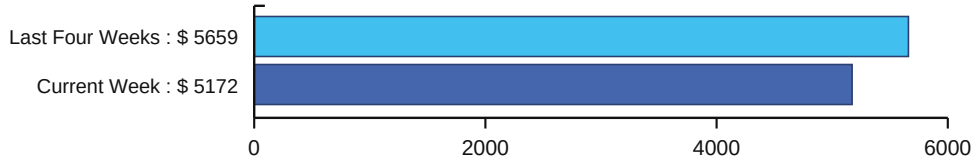
Booking Percentage	101.34%
Per Patient Average	$ 95.58
New Patients	20
Total Wages	$ 5172.33
Wage Ratio	7.13%
Online Appointments	300
Online Appointments Percentage	40.05%
Online Appointments Savings	$ 2071.69
Nurse Ratio	1

Utilization	63.25%
Total Fees	$ 72545
Management Fees	$ 21763.37
Operating Expense	$ 19723
Gross Profit	$ 2040.02
Other Income	$ 4212
Net Income	$ 6251.83
Net Profit Margin	8.62%

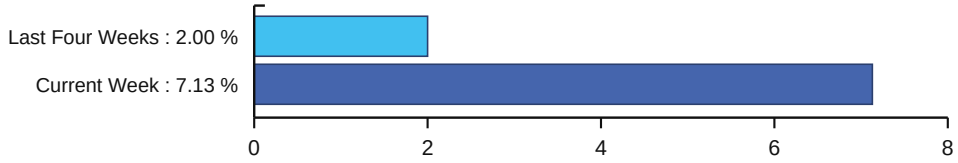
Management Fees



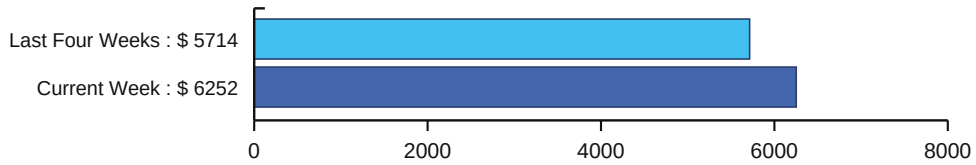
Total Wage



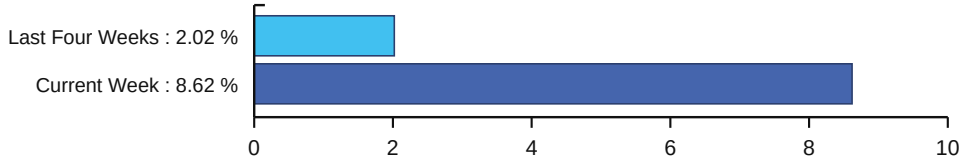
Wage Percentage



Net Profit



Net Profit Margin



Appointment Details

Doctor Name	Booked	Completed	DNA	Free Appts.	Book. %
Anita Cyril	117	116	1	0	99.15%
Chinniah Prabhakar	124	135	0	0	108.87%
Ifunanya Ijeneme	107	109	0	0	101.87%
Rachael Lancaster	190	188	2	0	98.95%
Robert Allen	53	53	0	0	100.00%
Sanjeev Rana	60	60	0	0	100.00%
Sheela Prabhakar	98	98	0	0	100.00%
TOTAL	**749**	**759**	**3**	**0**	**101.34%**

Allied Appointment Details

Health Care Team	Booked	Completed	DNA	Free Appts.	Book. %
Nurse Room 2	10	0	10	98	0.00%
Treatment Room	64	0	64	71	0.00%
TOTAL	**74**	**0**	**74**	**169**	**0.00%**

Billing Summary

Doctor Name	P.P.A	Fees
Anita Cyril	$ 98.26	$ 11398
Chinniah Prabhakar	$ 95.91	$ 12948
Ifunanya Ijeneme	$ 100.77	$ 10984
Rachael Lancaster	$ 85.21	$ 16019
Robert Allen	$ 103.74	$ 5498
Sanjeev Rana	$ 88.12	$ 5287
Sheela Prabhakar	$ 106.22	$ 10409
TOTAL	**$ 95.58**	**$ 72545**

Allied Billing Details

Health Care Team	P.P.A	Fees
Nurse Room 2	$ 0.00	$ 0
Treatment Room	$ 0.00	$ 0
TOTAL	**$ 0.00**	**$ 0**

Predictor - Week One (23-11-2026 To 29-11-2026)

Doctor Name	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.
Anita Cyril	20	19	20	20	20	0	0	99	$ 117.30	$ 9627.86
Chinniah Prabhakar	28	25	0	25	29	0	0	107	$ 110.80	$ 10401.94
Ifunanya Ijeneme	0	0	0	0	0	0	0	0	$ 0.00	$ 0.00
Rachael Lancaster	30	30	29	30	0	0	23	142	$ 114.33	$ 12106.83
Robert Allen	0	0	0	0	0	0	0	0	$ 0.00	$ 0.00
Sanjeev Rana	0	0	28	0	28	0	0	56	$ 85.51	$ 4939.60
Sheela Prabhakar	19	19	0	0	20	0	24	82	$ 133.67	$ 8990.75
TOTAL	**97**	**93**	**77**	**75**	**97**	**0**	**47**	**486**	**$ 129.68**	**$ 46972.94**

Allied Predictor - Week One (23-11-2026 To 29-11-2026)

Health Care Team	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.
Nurse Room 2	32	24	0	25	27	0	0	108	$ 0.00	$ 0.00
Treatment Room	27	27	27	27	27	0	0	135	$ 0.00	$ 0.00
TOTAL	**59**	**51**	**27**	**52**	**54**	**0**	**0**	**243**	**$ 0.00**	**$ 0.00**

Predictor - Week Two (30-11-2026 To 06-12-2026)

Doctor Name	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.
Anita Cyril	20	19	20	20	20	0	0	99	$ 117.80	$ 9627.86
Chinniah Prabhakar	28	25	0	25	29	0	0	107	$ 116.93	$ 10401.94
Ifunanya Ijeneme	0	0	0	0	0	0	0	0	$ 0.00	$ 0.00
Rachael Lancaster	30	30	29	30	0	0	23	142	$ 115.22	$ 12106.83
Robert Allen	0	0	0	0	0	0	0	0	$ 0.00	$ 0.00
Sanjeev Rana	0	0	28	0	28	0	0	56	$ 102.51	$ 4939.60
Sheela Prabhakar	19	19	0	0	20	0	24	82	$ 126.59	$ 8990.75
TOTAL	**97**	**93**	**77**	**75**	**97**	**0**	**47**	**486**	**$ 155.44**	**$ 46972.94**

Allied Predictor - Week Two (30-11-2026 To 06-12-2026)

Health Care Team	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.
Nurse Room 2	32	24	0	25	27	0	0	108	$ 0.00	$ 0.00
Treatment Room	27	27	27	27	27	0	0	135	$ 0.00	$ 0.00
TOTAL	**59**	**51**	**27**	**52**	**54**	**0**	**0**	**243**	**$ 0.00**	**$ 0.00**

Wage Report

Health Care Team	Role	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Wages
Bhaveshree Kerai	Nurse	08:00	08:00	08:00	08:00	08:00	00:00	00:00	40:00	$ 1326.80
Elana Swayne	Nurse	08:00	00:00	00:00	00:00	00:00	00:00	00:00	08:00	$ 298.32
Jeevna Heer	Staff	06:15	00:00	00:00	00:00	06:15	00:00	00:00	12:30	$ 397.91
Chloe Masterman	Staff	00:00	05:00	00:00	00:00	06:00	09:30	00:00	20:30	$ 656.71
Leisha Swaker	Staff	09:00	08:30	06:15	08:15	00:00	00:00	00:00	32:00	$ 800.96
Mary Evans-Carter	Staff	00:00	06:15	00:00	00:00	08:00	00:00	09:15	23:30	$ 712.75
Jana Jordan	Staff	07:00	08:00	07:00	10:00	00:00	00:00	00:00	32:00	$ 978.88
TOTAL		**38:15**	**35:45**	**21:15**	**26:15**	**28:15**	**09:30**	**09:15**	**168:30**	**$ 5172.33**

Role	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Wages
Nurse Total	16:00	08:00	08:00	08:00	08:00	00:00	00:00	48:00	$ 1625.12
Staff Total	22:15	27:45	13:15	18:15	20:15	09:30	09:15	120:30	$ 3547.21
TOTAL	**38:15**	**35:45**	**21:15**	**26:15**	**28:15**	**09:30**	**09:15**	**168:30**	**$ 5172.33**

Roster - Week One (16-11-2026 To 22-11-2026)

Name	Role	Mon		Tue		Wed		Thu		Fri		Sat		Sun	
		Start	End	Start	End	Start	End	Start	End	Start	End	Start	End	Start	End
Bhaveshree Kerai	Nurse	09:00	17:00	09:00	17:00	09:00	17:00	09:00	17:00	09:00	17:00				
Elana Swayne	Nurse	08:00	16:00												
Jeevna Heer	Staff	06:45	13:00							06:45	13:00				
Chloe Masterman	Staff			13:00	18:00					12:00	18:00	07:45	17:15		
Leisha Swaker	Staff	08:00	17:00	08:00	16:30	06:45	13:00	06:45	15:00						
Mary Evans-Carter	Staff			06:45	13:00					09:00	17:00			07:45	17:00
Jana Jordan	Staff	12:00	19:00	09:00	17:00	12:00	19:00	09:00	19:00						
TOTAL		**38:15**		**35:45**		**21:15**		**26:15**		**28:15**		**09:30**		**09:15**	

Roster - Week Two (23-11-2026 To 29-11-2026)

Name	Role	Mon		Tue		Wed		Thu		Fri		Sat		Sun	
		Start	End	Start	End	Start	End	Start	End	Start	End	Start	End	Start	End
Bhaveshree Kerai	Nurse	09:00	17:00	09:00	17:00	09:00	17:00	09:00	17:00	09:00	17:00				
Elana Swayne	Nurse	08:00	16:00												
Jeevna Heer	Staff	06:45	13:00							06:45	13:00				
Chloe Masterman	Staff			13:00	18:00					12:00	18:00	07:45	17:15		
Leisha Swaker	Staff	08:00	17:00	08:00	16:30	06:45	13:00	06:45	15:00						
Mary Evans-Carter	Staff			06:45	13:00					09:00	17:00			07:45	17:00
Jana Jordan	Staff	12:00	19:00	09:00	17:00	12:00	19:00	09:00	19:00						
TOTAL		**38:15**		**35:45**		**21:15**		**26:15**		**28:15**		**09:30**		**09:15**	

Staff Report - Works

Staff Name	Appt./Hr	Mon		Tue		Wed		Thu		Fri		Sat		Sun		Total	
		Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs
Anita Cyril	0	27	00:00	25	00:00	24	00:00	26	00:00	15	00:00	0	00:00	0	00:00	117	00:00
Chinniah Prabhakar	0	31	00:00	30	00:00	0	00:00	28	00:00	35	00:00	0	00:00	0	00:00	124	00:00
Ifunanya Ijeneme	0	40	00:00	28	00:00	39	00:00	0	00:00	0	00:00	0	00:00	0	00:00	107	00:00
Nurse Room 2	0	0	00:00	0	00:00	0	00:00	3	00:00	7	00:00	0	00:00	0	00:00	10	00:00
Rachael Lancaster	0	41	00:00	40	00:00	38	00:00	46	00:00	0	00:00	0	00:00	25	00:00	190	00:00
Robert Allen	0	37	00:00	16	00:00	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00	53	00:00
Sanjeev Rana	0	0	00:00	0	00:00	29	00:00	0	00:00	31	00:00	0	00:00	0	00:00	60	00:00
Sheela Prabhakar	0	24	00:00	23	00:00	0	00:00	0	00:00	25	00:00	0	00:00	26	00:00	98	00:00
Treatment Room	0	22	00:00	19	00:00	4	00:00	8	00:00	11	00:00	0	00:00	0	00:00	64	00:00
TOTAL	**0**	**222**	**00:00**	**181**	**00:00**	**134**	**00:00**	**111**	**00:00**	**124**	**00:00**	**0**	**00:00**	**51**	**00:00**	**823**	**00:00**

Nurse Report

Staff Name	Mon		Tue		Wed		Thu		Fri		Sat		Sun		Total		Booking %
	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	
Anita Cyril	27	0	25	0	24	0	26	0	15	5	0	0	0	0	117	5	95.90%
Chinniah Prabhakar	31	0	30	0	0	0	28	0	35	0	0	0	0	0	124	0	100.00%
Ifunanya Ijeneme	40	0	28	0	39	0	0	0	0	0	0	0	0	0	107	0	100.00%
Nurse Room 2	0	32	0	24	0	0	3	22	7	20	0	0	0	0	10	98	9.26%
Rachael Lancaster	41	0	40	0	38	0	46	0	0	0	0	0	25	0	190	0	100.00%
Robert Allen	37	0	16	0	0	0	0	0	0	0	0	0	0	0	53	0	100.00%
Sanjeev Rana	0	0	0	0	29	0	0	0	31	0	0	0	0	0	60	0	100.00%
Sheela Prabhakar	24	0	23	0	0	0	0	0	25	0	0	0	26	0	98	0	100.00%
Treatment Room	22	5	19	8	4	23	8	19	11	16	0	0	0	0	64	71	47.41%
TOTAL	**222**	**37**	**181**	**32**	**134**	**23**	**111**	**41**	**124**	**41**	**0**	**0**	**51**	**0**	**823**	**174**	**82.55%**

Nurse Ratio	Doctor Hours	Nurse Hours
1	192:55	48:00

Profitability Analysis

Here are the top five actions to improve profitability based on your clinic's data:

1. **Increase Allied Health Utilization and Billing**

Your allied health appointments (Nurse Room 2, Treatment Room) show very low utilization (booking percentage close to 0%) and zero billing. These resources are underused, yet staff wages for nurses are being paid. Focus on increasing bookings and introducing billable services in allied health areas. This can be achieved through marketing, offering new allied health services, or improving referral pathways from doctors to allied health. Every additional appointment here can directly add to income without significant extra fixed costs.

2. **Optimize Doctor Productivity and Appointment Utilization**

While doctor appointment booking percentages are high (over 99%), overall utilization is only 63%. This means doctors have available slots that are not being filled. Increasing utilization—by attracting more patients, optimizing scheduling, and reducing DNA (Did Not Attend) rates—can boost revenue without raising costs. Strategies might include targeted outreach, reminder systems, or adjusting clinic hours to better match demand.

3. **Reduce Management Fees and Overhead Costs**

Management fees are very high ($21,763.37, over three times total wages), severely impacting net profit margin (currently 8.62%). Assess and renegotiate management contracts, streamline processes, and eliminate unnecessary expenses. Every reduction in management fees directly increases net profitability. Consider benchmarking against similar clinics and negotiating with providers.

4. **Expand Online Appointments and Digital Efficiency**

Online appointments already account for 40% and provide savings ($2,071.69). Expanding online bookings further can reduce administrative costs, minimize no-shows, and allow staff to focus on clinical tasks. Invest in digital marketing, improve patient online experience, and encourage digital bookings. The cost per appointment ($6.91) can be further reduced as online bookings scale.

5. **Increase Average Fee per Patient and Patient Volume**

Average fee per patient is $95.58, but some doctors achieve over $100. By adopting best practices from high-performing doctors (e.g., Sheela Prabhakar, Robert Allen), training others, and reviewing pricing and billing policies, you can increase per-patient yield. Additionally, attracting more new patients (currently only 20) through targeted marketing, partnerships, or community engagement will raise overall revenue and profitability.

Summary:

Focus on boosting allied health utilization and billing, filling unused doctor slots, cutting high management fees, expanding digital efficiency, and increasing per-patient yield and patient numbers. These actions offer the greatest leverage to improve clinic profitability based on your current financial and operational data.