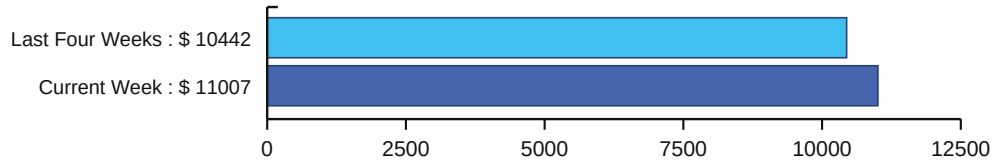
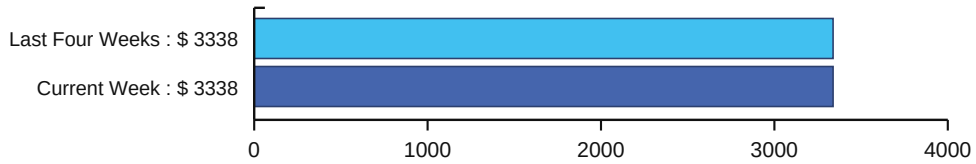
Booking Percentage	96.34%
Per Patient Average	$ 99.43
New Patients	11
Total Wages	$ 3338.44
Wage Ratio	9.10%
Online Appointments	160
Online Appointments Percentage	41.78%
Online Appointments Savings	$ 1394.65
Nurse Ratio	1

Utilization	61.50%
Total Fees	$ 36688
Management Fees	$ 11006.51
Operating Expense	$ 6634
Gross Profit	$ 4372.16
Other Income	$ 3047
Net Income	$ 7418.77
Net Profit Margin	20.22%

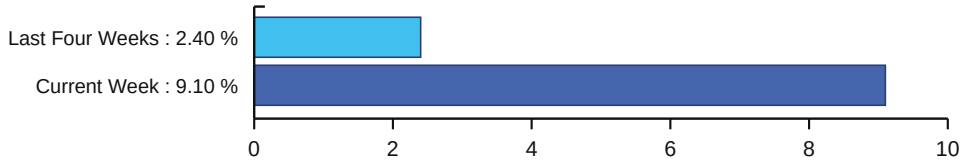
Management Fees



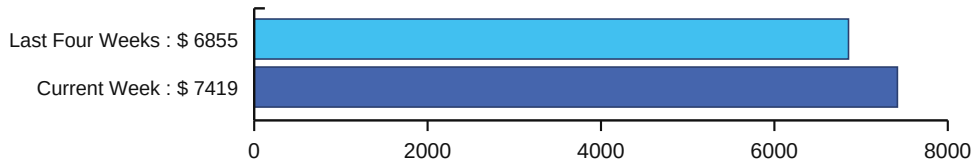
Total Wage



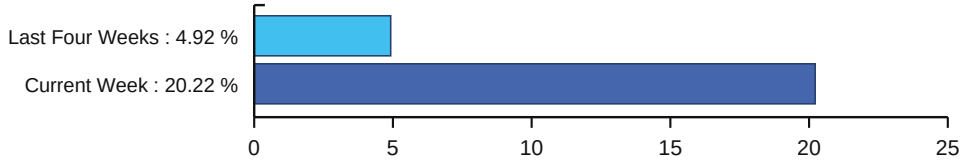
Wage Percentage



Net Profit



Net Profit Margin



Appointment Details

Doctor Name	Booked	Completed	DNA	Free Appts.	Book. %
Deanna Lee	41	41	0	5	100.00%
Fariha Javed	46	42	4	0	91.30%
Mohsin Shahzad	113	111	2	12	98.23%
Sanjeev Rana	90	90	0	0	100.00%
Shi Hui Gillian Chia	24	25	0	48	104.17%
Zairish Omer	69	60	9	47	86.96%
TOTAL	**383**	**369**	**15**	**112**	**96.34%**

Allied Appointment Details

Health Care Team	Booked	Completed	DNA	Free Appts.	Book. %
Mohsin Shahzad TELEHEALTH ONLY	0	0	0	7	0.00%
Treatment Room	65	0	65	77	0.00%
Zairish Omer TELEHEALTH ONLY	8	0	8	19	0.00%
TOTAL	**73**	**0**	**73**	**103**	**0.00%**

Billing Summary

Doctor Name	P.P.A	Fees
Deanna Lee	$ 103.28	$ 4235
Fariha Javed	$ 85.93	$ 3609
Mohsin Shahzad	$ 114.53	$ 12712
Sanjeev Rana	$ 89.60	$ 8064
Shi Hui Gillian Chia	$ 91.10	$ 2277
Zairish Omer	$ 96.51	$ 5791
TOTAL	**$ 99.43**	**$ 36688**

Allied Billing Details

Health Care Team	P.P.A	Fees
Mohsin Shahzad TELEHEALTH ONLY	$ 0.00	$ 0
Treatment Room	$ 0.00	$ 0
Zairish Omer TELEHEALTH ONLY	$ 0.00	$ 0
TOTAL	**$ 0.00**	**$ 0**

Predictor - Week One (23-11-2026 To 29-11-2026)

Doctor Name	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.
Deanna Lee	0	24	0	22	0	0	0	46	$ 90.93	$ 4865.71
Fariha Javed	0	0	0	0	0	0	0	0	$ 0.00	$ 0.00
Mohsin Shahzad	28	28	28	28	13	0	0	125	$ 106.02	$ 13987.40
Sanjeev Rana	28	27	0	32	0	0	0	87	$ 89.98	$ 8248.52
Shi Hui Gillian Chia	36	0	0	0	36	0	0	72	$ 0.00	$ 6607.89
Zairish Omer	29	29	29	0	29	0	0	116	$ 36.80	$ 10823.11
TOTAL	**121**	**108**	**57**	**82**	**78**	**0**	**0**	**446**	**$ 79.77**	**$ 43745.62**

Allied Predictor - Week One (23-11-2026 To 29-11-2026)

Health Care Team	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.
Mohsin Shahzad TELEHEALTH ONLY	0	0	0	0	7	0	0	7	$ 0.00	$ 0.00
Treatment Room	30	27	27	29	29	0	0	142	$ 0.00	$ 0.00
Zairish Omer TELEHEALTH ONLY	0	0	0	27	0	0	0	27	$ 0.00	$ 0.00
TOTAL	**30**	**27**	**27**	**56**	**36**	**0**	**0**	**176**	**$ 0.00**	**$ 0.00**

Predictor - Week Two (30-11-2026 To 06-12-2026)

Doctor Name	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.
Deanna Lee	0	24	0	22	0	0	0	46	$ 98.66	$ 4865.71
Fariha Javed	0	0	0	0	0	0	0	0	$ 0.00	$ 0.00
Mohsin Shahzad	28	28	28	28	13	0	0	125	$ 0.00	$ 13987.40
Sanjeev Rana	28	27	0	32	0	0	0	87	$ 104.61	$ 8248.52
Shi Hui Gillian Chia	36	0	0	0	36	0	0	72	$ 0.00	$ 6607.89
Zairish Omer	29	29	29	0	29	0	0	116	$ 88.78	$ 10823.11
TOTAL	**121**	**108**	**57**	**82**	**78**	**0**	**0**	**446**	**$ 66.06**	**$ 43745.62**

Allied Predictor - Week Two (30-11-2026 To 06-12-2026)

Health Care Team	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	PPA	P.E.
Mohsin Shahzad TELEHEALTH ONLY	0	0	0	0	7	0	0	7	$ 0.00	$ 0.00
Treatment Room	30	27	27	29	29	0	0	142	$ 0.00	$ 0.00
Zairish Omer TELEHEALTH ONLY	0	0	0	27	0	0	0	27	$ 0.00	$ 0.00
TOTAL	**30**	**27**	**27**	**56**	**36**	**0**	**0**	**176**	**$ 0.00**	**$ 0.00**

Wage Report

Health Care Team	Role	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Wages
Simran Kaushal	Nurse	00:00	09:00	07:45	08:30	00:00	00:00	00:00	25:15	$ 980.85
Hayley Close	Staff	00:00	00:00	00:00	00:00	00:00	08:15	00:00	08:15	$ 236.35
Melanie Saunders-Barker	Staff	00:00	04:30	08:45	00:00	00:00	00:00	00:00	13:15	$ 402.26
Patricia Meade	Staff	00:00	05:15	09:30	09:30	00:00	00:00	08:15	32:30	$ 988.06
Sharon Conley	Staff	00:00	08:00	00:00	08:45	08:45	00:00	00:00	25:30	$ 730.92
TOTAL		**00:00**	**26:45**	**26:00**	**26:45**	**08:45**	**08:15**	**08:15**	**104:45**	**$ 3338.44**

Role	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Wages
Nurse Total	00:00	09:00	07:45	08:30	00:00	00:00	00:00	25:15	$ 980.85
Staff Total	00:00	17:45	18:15	18:15	08:45	08:15	08:15	79:30	$ 2357.59
TOTAL	**00:00**	**26:45**	**26:00**	**26:45**	**08:45**	**08:15**	**08:15**	**104:45**	**$ 3338.44**

Roster - Week One (16-11-2026 To 22-11-2026)

Name	Role	Mon		Tue		Wed		Thu		Fri		Sat		Sun	
		Start	End	Start	End	Start	End	Start	End	Start	End	Start	End	Start	End
Simran Kaushal	Nurse			08:30	17:30	09:15	17:00	08:30	17:00						
Hayley Close	Staff											07:45	16:00		
Melanie Saunders-Barker	Staff			13:00	17:30	07:45	16:30								
Patricia Meade	Staff			07:45	13:00	08:00	17:30	08:00	17:30					07:45	16:00
Sharon Conley	Staff			08:30	16:30			07:45	16:30	07:45	16:30				
TOTAL		**00:00**		**26:45**		**26:00**		**26:45**		**08:45**		**08:15**		**08:15**	

Roster - Week Two (23-11-2026 To 29-11-2026)

Name	Role	Mon		Tue		Wed		Thu		Fri		Sat		Sun	
		Start	End	Start	End	Start	End	Start	End	Start	End	Start	End	Start	End
Simran Kaushal	Nurse			08:30	17:30	09:15	17:00	08:30	17:00						
Hayley Close	Staff											07:45	16:00		
Melanie Saunders-Barker	Staff			13:00	17:30	07:45	16:30								
Patricia Meade	Staff			07:45	13:00	08:00	17:30	08:00	17:30					07:45	16:00
Sharon Conley	Staff			08:30	16:30			07:45	16:30	07:45	16:30				
TOTAL		**00:00**		**26:45**		**26:00**		**26:45**		**08:45**		**08:15**		**08:15**	

Staff Report - Works

Staff Name	Appt./Hr	Mon		Tue		Wed		Thu		Fri		Sat		Sun		Total	
		Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs	Apt.	Hrs
Deanna Lee	0	0	00:00	19	00:00	0	00:00	22	00:00	0	00:00	0	00:00	0	00:00	41	00:00
Fariha Javed	0	0	00:00	0	00:00	22	00:00	24	00:00	0	00:00	0	00:00	0	00:00	46	00:00
Mohsin Shahzad	0	23	00:00	26	00:00	24	00:00	23	00:00	17	00:00	0	00:00	0	00:00	113	00:00
Mohsin Shahzad TELEHEALTH ONLY	0	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00
Sanjeev Rana	0	30	00:00	26	00:00	0	00:00	34	00:00	0	00:00	0	00:00	0	00:00	90	00:00
Shi Hui Gillian Chia	0	0	00:00	0	00:00	0	00:00	0	00:00	24	00:00	0	00:00	0	00:00	24	00:00
Treatment Room	0	13	00:00	12	00:00	12	00:00	17	00:00	11	00:00	0	00:00	0	00:00	65	00:00
Zairish Omer	0	0	00:00	21	00:00	20	00:00	0	00:00	28	00:00	0	00:00	0	00:00	69	00:00
Zairish Omer TELEHEALTH ONLY	0	8	00:00	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00	0	00:00	8	00:00
TOTAL	**0**	**74**	**00:00**	**104**	**00:00**	**78**	**00:00**	**120**	**00:00**	**80**	**00:00**	**0**	**00:00**	**0**	**00:00**	**456**	**00:00**

Nurse Report

Staff Name	Mon		Tue		Wed		Thu		Fri		Sat		Sun		Total		Booking %
	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	Bkd.	Fre.	
Deanna Lee	0	0	19	5	0	0	22	0	0	0	0	0	0	0	41	5	89.13%
Fariha Javed	0	0	0	0	22	0	24	0	0	0	0	0	0	0	46	0	100.00%
Mohsin Shahzad	23	5	26	2	24	4	23	5	17	0	0	0	0	0	113	16	87.60%
Mohsin Shahzad TELEHEALTH ONLY	0	0	0	0	0	0	0	0	0	7	0	0	0	0	0	7	0.00%
Sanjeev Rana	30	0	26	1	0	0	34	0	0	0	0	0	0	0	90	1	98.90%
Shi Hui Gillian Chia	0	36	0	0	0	0	0	0	24	12	0	0	0	0	24	48	33.33%
Treatment Room	13	17	12	15	12	15	17	12	11	18	0	0	0	0	65	77	45.77%
Zairish Omer	0	29	21	8	20	9	0	0	28	1	0	0	0	0	69	47	59.48%
Zairish Omer TELEHEALTH ONLY	8	0	0	0	0	0	0	27	0	0	0	0	0	0	8	27	22.86%
TOTAL	**74**	**87**	**104**	**31**	**78**	**28**	**120**	**44**	**80**	**38**	**0**	**0**	**0**	**0**	**456**	**228**	**66.67%**

Nurse Ratio	Doctor Hours	Nurse Hours
1	186:20	25:15

Profitability Analysis

Based on your data, here are the top five actions to improve profitability, along with detailed descriptions for each:

1. **Increase Utilization of Available Appointments**

Your overall utilization percentage is at 61.5%, meaning nearly 40% of your potential appointment slots are unfilled. Significantly increasing the number of booked appointments (especially in underutilized areas like Allied Health, where booking is at 0%) will directly boost revenue without substantially increasing costs. Implement targeted marketing, patient recall systems, or partnerships to fill empty slots. Focus particularly on doctors or rooms with low booking percentages (e.g., Shi Hui Gillian Chia at 33.33%, Treatment Room at 45.77%, Zairish Omer at 59.48%).

2. **Reactivate and Optimize Allied Health Services**

Allied Health appointments are currently generating zero revenue, with high DNA (Did Not Attend) rates and no completed appointments. This is a missed opportunity for both income and patient value. Assess the reasons (e.g., lack of promotion, scheduling issues, or practitioner availability) and relaunch these services with improved patient engagement, scheduling, and possibly bundled services with medical consultations.

3. **Reduce Management Fees and Monitor Expenses**

Management fees are high ($11,006.51, much higher than total wages of $3,338.44) and represent a major share of expenses. Renegotiate contracts, seek efficiencies, or audit management services for cost reduction. Even a small percentage reduction in these fees will significantly improve net profit margin, which is currently at 20.22%. Regularly review all operating expenses for further savings.

4. **Expand and Promote Online Appointments**

Online appointments comprise 41.78% of total appointments and deliver a saving of $1,394.65. Promoting and incentivizing online bookings can further reduce costs (e.g., facility overheads, staffing for in-person support) and increase convenience for patients, potentially attracting new patients and improving retention.

5. **Increase Average Income per Patient and Attract New Patients**

Your average per patient earning is $99.43, and only 11 new patients were seen in the period. Focus on increasing both: review and optimize your billing practices, upsell additional services, and ensure all billable items are captured. Additionally, invest in marketing or referral programs to attract more new patients, as a higher patient base directly increases revenue without proportional increases in fixed costs.

Summary:

By maximizing appointment utilization (especially in Allied Health), reducing management fees, encouraging online bookings, increasing per-patient revenue, and attracting new patients, your practice can achieve a substantial and sustainable increase in profitability. Each action leverages current inefficiencies or missed opportunities highlighted in your operational data.